



News Release

Aqua Pharmaceuticals, LLC
Lisa Wilk, 610-644-7000

Aqua Pharmaceuticals, LLC Announces Promotions of Key Personnel

Rich Porreca promoted to Executive Director of Sales, Roger Sharp to Director of Sales, and Bob Scott to Associate Director, Trade Relations

West Chester, Penn. — February 18, 2013

West Chester-based Aqua Pharmaceuticals today announces the promotions of several of its key management personnel, including Rich Porreca to Executive Director of Sales, Roger Sharp to Director of Sales, and Bob Scott to Associate Director, Trade Relations.

Porreca advances from his previous position as Director of Sales. Sharp will assume the Director of Sales role from his former title as Director of Training. Scott served as a District Manager prior to his promotion.

In the role of Executive Director of Sales, Porreca will be responsible for managing Aqua's rapidly growing sales force, which currently includes 85 representatives and 10 District Managers. Porreca joined Aqua in early 2012 following a successful 30-year career with Novartis Pharmaceuticals Corporation, where he led new product launches, oversaw a team of 11 Account Managers and helped generate more than \$250 million in business for the Mid-Atlantic Region.

As Director of Sales, Sharp will support Porreca in growing and overseeing one of Aqua's two national sales forces and will also manage Aqua's nationally aligned divisions. A dedicated member of the Aqua team since 2012, Sharp previously worked as Senior District Manager for Novartis Pharmaceuticals Corporation. In his 17 years in the pharmaceutical industry, he has developed a reputation for boosting brand revenue by effectively motivating sales forces.

Scott's new role as Associate Director places him in charge of executing strategies and overseeing a team of 10. He also takes on additional duties in Trade Relations, given his proven ability to build relationships and effectively negotiate with business colleagues. Prior to his role at Aqua, Scott worked at Bioglan Pharmaceuticals as District Manager.

"Aqua is growing by leaps and bounds, and as a company, we are making structural and staffing changes to accommodate that growth," said Ted White, the newly appointed Chief Operating Officer. "We're lucky to have a team of talented, dedicated individuals that we can count on to grow with the company. I feel confident that these new positions will maximize the skill sets that Rich, Roger and Bob have – and that Aqua will flourish as a result."

About Aqua Pharmaceuticals

West Chester, Pennsylvania-based Aqua Pharmaceuticals is a rapidly growing specialty pharmaceuticals company focusing on acquiring, developing and marketing prescription dermatology products. Aqua is a portfolio company of RoundTable Healthcare Partners, an operations-oriented private equity firm. For more information, visit www.aquapharm.com.

###